

# The Mailshot

## Monthly communication of ISACA London Chapter

### FROM THE PRESIDENT

First of all, please accept my apologies if this Mailshot is late. I started a new job this week and, in spite of my fanciful ideas that I would be able to write this piece in my hotel on my new computer, life just doesn't work like that! I really ought to know better by now. Hopefully though, Nancy's efficiency will make up for my delay and you will receive this in time for the next meeting.

The news from the Board meeting this month is that we have accepted a response to the invitation to tender for the CISA review workshop. The purpose of the workshop is to provide CISA candidates with an opportunity to put their knowledge into practice prior to the real exam. There will be plenty of practice questions under exam conditions with the benefit of having an experienced trainer to help iron out problem whilst there is still time to focus further study on weak areas prior to the real thing. More news and details will follow in the next couple of months.

In addition, the Board has put together an interesting programme of one-day workshops, which we are planning to run early in the new year. Publicity should be with you soon, so keep an eye out for it and do try to support us in our efforts. If you are not interested in the subjects that we are providing, please don't hesitate to contact me with suggestions - we are always happy to try to oblige!

I presented on the subject of outsourcing at the October members' meeting. I was delighted to see so many members taking up the offer to bring along non-members at no cost - we had very good attendance and I received some very encouraging e-mails informing me that my presentation was well received. Thank you for your support, and do keep coming!

Our guest speaker for the November meeting is Lindsay Mercer from BAA. Lindsay is a very experienced auditor and will be discussing the tricky subject of how to sell our message once we have done all of this good audit work. Sadly, I won't be able to attend this time, although our Past

President, John Mitchell, will be standing in for me. I am hoping that someone will let me know all about it when I return from my business trip.

Enjoy the meeting!

Karen

### November Membership Meeting

Thursday 22 November 2001  
Commencing 5.00 pm

"Selling Your  
Recommendations"  
Lindsay Mercer, BAA

ABN Amro, 250 Bishopsgate  
London, EC3

The presentation on 22 November will be given by Lindsay Mercer FCA FIIA MBCS. Lindsay is Head of Group Internal Audit for BAA plc (the World's leading airport company). This is the 4th time that he has performed this role for a FTSE 100 company, having previously held the same position in the brewing and hospitality industries with Scottish and Newcastle plc,

Bass plc and then in multiple retailing with Sears plc. Lindsay has written articles and spoken at conferences on a wide range of audit security and forensic topics for many years and has taught post graduate courses at Loughborough University, Antwerp Business School and the Scottish Police College. He is a member of the Internal Audit Committee of the Institute of Chartered Accountants in England and Wales (ICAEW) and is actively involved in developing the theoretical framework of internal auditing, promoting a broader role for the profession and developing the opportunities for employing an integrated risk management approach.

Completing the audit is often only half the job. Convincing management that they have a problem and then convincing them to do something about it is where the real value added comes in. IT management are notoriously fickle when it comes to taking action recommended by someone else. Lindsay has promised a fresh and perhaps not very conventional (or comforting or even comfortable) look at selling your audit recommendations to management. This promises to be a very interesting evening.

If you wish to attend Lindsay's presentation, please email

Nancy ([nancy@isaca.org.uk](mailto:nancy@isaca.org.uk)) to reserve your place.

### E-MAILSHOT

Many of you will be aware that we have introduced the 'E-Mailshot', which is sent out to all the London Chapter members that have recorded an email address.

It takes the form of an email sent from Nancy, which includes a link to the latest Mailshot on the Chapter website. Feedback so far is favourable and the E-Mailshot is very popular.

However, quite a few emails are bounced back for various

reasons. If you are one of those who has not been receiving notification, we would be very grateful if you could visit the member-only area of the international website ([www.isaca.org](http://www.isaca.org)) and update your email address. Alternatively, email Nancy ([nancy@isaca.org.uk](mailto:nancy@isaca.org.uk)) with your correct address.

For those of you who have not received notification by email, the url for the monthly Mailshot is:

<http://www.isaca-london.org/mailshot/2001-11.pdf>

(Note that the year-month changes each month)

### Membership Meetings - 2001/2002

**ABN Amro, 250 Bishopsgate, London EC3**  
commencing at 5.00pm

Thursday 27 September 2001  
*Security Policy*  
Brian Shorten, CISA  
WorldCom International

Thursday 25 October 2001  
*Third/Party Vendor Outsourcing*  
Karen Sharpe, CISA  
Deloitte & Touche

Thursday 22 November 2001  
*Selling Your Recommendations*  
Lindsay Mercer  
BAA

Thursday 13 December 2001  
*E-Fraud*  
Ian Henderson  
Haymarket Management Services Ltd

Thursday 24 January 2002  
*E-Systems Commissioning*  
Gideon Pretorius, CISA  
KPMG

Thursday 28 February 2002  
*E-CAATS*  
Simon Moore, CISA  
BDO Stoy Hayward

Thursday 21 March 2002  
*Project Audit*  
Dr John Mitchell, CISA  
LHS Business Control

Thursday 25 April 2002  
*COBIT as an Audit Planning Tool*  
Charles Mansour, CISA  
Woolwich plc

Thursday 23 May 2002  
*AGM/Firewalls & Middleware*  
Jag Kanani  
Deloitte & Touche

Thursday 27 June 2002  
*Desktop Audit*  
Steve Bailey  
Steve Bailey Associates